

Financial Report

Duane Wessels, Treasurer

October 9-12, 2011

NANOOG 52 (543 Attendees)

Category	\$
Registration	206,840.00
Sponsorships	227,333.00
Hotel	(102,722.59)
A/V	(18,413.76)
Merit	(190,632.00)
Travel	(2,034.80)
Misc.	(570.06)
Net	119,799.79

Registration revenue
per attendee: \$380

Meeting expense
per attendee: \$579

2011 (Jan-Aug)

Revenue		Expenses	
Memberships	\$ 21,248.00	Meetings	\$ 316,591.82
Registrations	\$ 253,340.00	Operations	\$ 154,195.75
Sponsorships	\$ 270,500.00	Reserve	\$ 0
Donations	\$ 947.09	Loan Repayment	\$ 0
Loan	\$ 60,000.00		
Totals	\$ 606,062.09		\$ 470,787.57
Difference	\$ 135,274.52		

2011 Meeting Actuals

Meeting	Attendance	Registrations	Sponsorships	Expenses
N51 Spring	524	\$ 373,540		\$ 355,335
N52 Summer	543	\$ 206,840	\$ 227,333	\$ 314,373

Account Balances

Account	Balance
Operating Acct	\$ 161,905.66
ARIN Loan	\$ 53,555.73
Savings	\$ 5,101.76

As of Aug 31, 2011

2011 EOY Estimates

Revenue	Expenses	Difference
\$ 896,440	\$ 871,405	\$ 25,035

Meeting	Attendance	Registrations	Sponsorships	Expenses
N53 Fall	500	\$ 187,500	\$ 305,000	\$ 229,352

2012 Budget

Revenue		Expenses	
Sponsorships	\$831,833	Meetings	\$642,600
Registrations	\$571,875	Operations	\$452,075
Memberships	\$27,500	Reserve	\$120,000
Donations	\$0	Loan Repayment	\$95,000
Loan	\$0		
Totals	\$1,431,208		\$1,309,675
Difference	\$ 121,533		

2012 Meeting Estimates

Meeting	Attendance	Registrations	Sponsorships	Expenses
N54 Spring	500	\$ 187,500	\$ 262,167	\$ 214,700
N55 Summer	525	\$ 196,875	\$ 284,833	\$ 211,200
N56 Fall	500	\$ 187,500	\$ 284,833	\$ 216,700