The regular meeting of the NANOG Board of Directors was called to order at 1:35pm on the date listed above by Sylvie LaPerriere, Chair.

**In Attendance:**
Sylvie LaPerriere, Chair  
Duane Wessels, Vice Chair  
Steve Gibbard, Secretary  
Mike Smith, Treasurer  
Patrick Gilmore  
Betty Burke, Executive Director

**Ex-Officio:**
Misako Manca, Development Committee Chair

**Staff:**
Florence Dazzi, NANOG Secretariat

**Guests:**
Paul Ebersman, Development Committee  
Gina Haspilaire, Development Committee  
Fearghas McKay, Development Committee

**Not Attending:**
Richard Steenbergen (RAS)

1) **Administrative Items:**
   - Minutes of the May 25, 2012 meeting were revised and distributed via email for board approval

2) **Meeting Recap:**
   - Overall meeting went well; good feedback from attendees  
   - Logistics went very smoothly  
   - Feedback from Sponsors:
     - Good feedback  
     - Suggestions for next time:
       - Arrange with hotel before-hand to have boxes from breaks and breakfasts sponsors picked up after each function  
       - Cancel onsite sponsor lunch and look at other ways to thank sponsors; sponsor lunch is never well attended  
   ✓ **Action:** DC to come up with a proposal to replace the sponsor lunch  
   ✓ **Action:** DC to create a “Sponsor Survey” to distribute after each meeting. DC members to follow up with their assigned sponsors after every meeting

3) **Member Meeting Report:**
   - Meeting went very well; lots of compliments  
   - Suggestion to change the name of the meeting to avoid the perception that the meeting is only for NANOG Members  
     - “Community & Member Meeting”  
     - “Attendee Meeting”  
   ✓ **Action:** BoD to decide on new name at the next call  
   - There were a few complaints about members not receiving the renewal notice:
     - Renewal notices go out a month before membership expires  
     - Renewal notices are sent to each member’s Primary Email address, recorded in ARO
Those not receiving the notice use multiple email addresses, and may not check the address recorded in ARO often

✓ **Action:** AMS to look into the possibility of adding secondary email addresses for renewal notices
✓ **Action:** AMS to send several renewal notices throughout the month leading to expiration

4) **Committees Report:**
   a) **Program Committee (Patrick):** It all went well

   b) **Development Committee (Misako):**
      • Break sponsorships - multiple opportunities
        o Each break can take two sponsors, as long as space can be managed fairly
        o With the current pricing structure, we need to sell more than one sponsorship per break to recover the cost which is around $12k per break
      • DC meetings changes:
        o DC meetings will be held once a month
        o Betty will submit a weekly update to the DC on board and Committee events
        o DC members will add on to weekly updates via email
      • Opportunity/Availability Tracking update will be included in Betty's weekly update
      • Meeting locations and potential hosts
        o Hosts cannot determine the specific location of a certain meeting
        o Meetings contracts are signed 18 months in advance
        o Gina has a company interested in hosting in Phoenix, October 2013. Gina will work with Betty

   c) **Communications Committee (Steve):** Things are running well

5) **Future Meetings:**
   • A worksheet with all potential locations for the next 2 years was posted on GDocs for the BoD to review
   • Currently looking at New Orleans for June 2013
   • Gina has an interested sponsor for October 2013, in Phoenix
   ✓ **Action:** Gina to give information to Betty for follow-up

6) **Educational Track (Steve):**
   • The proposal was presented at the Member Meeting on Sunday; and we received good suggestions from attendees
   • The main decision is whether to use paid professional instructors or NANOG volunteers to do the training
   • Need to define the training structure
   • Proposal to start with one full day (which would be Sunday starting in NANOG 57) and make it free of charge

7) **Scholarships (Steve):**
• Postel Scholarship:
  o NANOG will fundraise and handle payment of travel expenses for the winner
  o Proposal to offer the scholarship at every NANOG meeting, and not just in the Fall
  o Opportunity to have companies sponsor the scholarship through the creation of a Scholarship Fund
  o “Operator of the Future” idea presented and led by Steve – more to be discussed at future board meetings

8) Membership Retention:
  ✓ Action: AMS to look into adding a “Join NANOG” button/link on the meeting registration page in ARO

9) Elections and Bylaws Changes:
• Discussion about whether the Committees will continue to self-appoint their Chairs or whether the Board should appoint them
• Board to discuss further at future meetings
• ByLaws Revision:
  ✓ Action: AMS to look at ByLaws from other industry fora, compare with NANOG and present recommendations to the board

10) New Business:
  o There was no new business

Meeting adjourned at 3:50pm PST.

Next Board meeting: Friday, June 22, 2012 at 11:00am PDT