The regular meeting of the NANOG Board of Directors was called to order at 11:10am on the date listed above by Sylvie LaPerriere, Chair.

Present:
1. Sylvie LaPerriere, Chair
2. Duane Wessels, Vice Chair
3. Steve Gibbard, Secretary
4. Betty Burke, Executive Director
5. Richard Steenburgen

Ex-Officio:
1. Misako Manca, Development Committee Chair
2. Dave Temkin, Program Committee Chair
3. Anabel Martinez (AMS)
4. Kirsten Machi (AMS)
5. Bettina Skehan (AMS)

Not Present:
1. Patrick Gilmore
2. Mike Smith, Treasurer

Previous Meeting Minutes
September 27, 2011 minutes approved.

Additions to the Agenda
• Orlando contract under New Business
• Board liaisons to the various committees

1. **NANOG 53 Update (Betty)**: Currently finalizing the financial information and the task processes. Overall, the meeting was a huge success; as supported by the surveys in ARO.

   ✔ **Action Item (Betty)**: distribute survey results to the committees

Some technical issues that could have been handled better and some that were out of our control. It was suggested that we should carry the in-room wireless service on our network but with that comes certain liabilities issues. Another issue is that outsiders could use/abuse the network.

In general, we need to engage the hotel IT staff and Verilan as early as Thursday or Friday before the meeting, and also create the wiring diagrams well in advance.
AMS informed the Board of the meeting statistics:
- 583 Registered Attendees
- 162 Newcomers
- 9 Students
- 37 Speakers
- 17 Host Staff
- 74 Sponsor Representatives
- 25 Walk-In Registrations (onsite)
- 1 Cancellation
- 11 Paid, No Show
- 3 Non-Paid, No Show

The financial analysis for NANOG 53 will be available soon. Only minor tweaks to the meeting process will be required for NANOG 54.

Going forward, NANOG cannot share the attendees’ email information with the sponsors. There will be a follow-up call next week.

✓ **Action Item (Misako):** create new Beer’n Gear guidelines to avoid sponsors encroaching on each other’s space.

✓ **Action Item (Board):** email Misako with suggestions for improvement.

✓ **Action Item (Betty):** Develop policy regarding sponsors spamming attendee email list.

2. **NANOG 54 (Betty):** We have received permission from the Program Committee to release the Call for Presentations, and registration will open next week. AMS will take the lead regarding the meeting logistics and room layouts.

   The NOGlab space should not be less than 1,000 sq. ft.

   The first technical call is scheduled for next Tuesday.

3. **NANOG 55 Update:** No updates

4. **NANOG 56 Update:** No updates

5. **Committee Reports:**
   
a) **Program Committee:** No updates
b) **Development Committee (Misako):** The new chair (Misako) and vice chair (Valerie Wittkop) have been elected. The first meeting is scheduled for next Thursday. On the agenda:
- Time management of various projects
- Scholarship programs
- Increase membership via attendees

The sales numbers that were on the spreadsheet four weeks ago have been presented to the Board.

It was brought up that NANOG should offer more sponsorship programs such as the NOGlab, thus getting more money into the sponsorship program in order to reduce the sponsorship fees.

The Board discussed how to best make use of cash when it becomes available: whether lower sponsorship fees would be appropriate, or whether money should be spent on improving/expanding NANOG programs.

Annual sponsorship fees for 2012/2013 should be set up by April 2012.

c) **Membership (Steve):** No updates

d) **Communications Committee:** No updates.

✓ **Action Item (CC chair/Betty):** work with Board on new structure

6. **Financial Report:** No financial report at this time. NANOG will move to quarterly reports.
   - **Motion:** Motion to realize membership, for financial reports only, on an annual basis.
     Motion made and passed unanimously.

7. **ED Report:** No updates. Transition responsibilities from ED to Development Committee.

8. **AMS Report:** Change of main contact person to Florencia Dazzi as of November 1; will work with Richard (RAS) and Betty on transitional items.

   Web site postings of the revised Bylaws to wait until we can confirm if any filings are required by the government before they are posted

✓ **Action Item (AMS):** research corporate filing for Bylaws changes

9. **Special Projects (Betty):** Working on technical efforts for NANOG 54; to be discussed in more details with Sylvie and Richard (RAS).
10. **New Business**: The Board agreed on SeaWorld Renaissance in Orlando as the venue for NANOG 58.

- **Motion**: Motion to approve the NANOG 58 contract with the SeaWorld Renaissance in Orlando. Motion made and passed unanimously.

*Meeting adjourned at 12:07pm PST.*