

**NANOG Board of Directors**  
August 16, 2019 / Board Meeting  
Conference Call  
2:00 p.m. EST

L Sean Kennedy Chair	Edward McNair, Executive Director
Tina Morris Vice Chair	Valerie Wittkop, NANOG Staff
Dave Siegel, PC Liaison	Dé Harvey, NANOG Staff
Patrick Gilmore, Member	Claudia Bristol, NANOG Staff
Susan Forney, Secretary	
Benson Schliesser, PC Chair	

**Start time:** 2:04 p.m. EST

**ED Update:**

**Meetings**

- 298 meeting attendees are registered as of August 16.
- Digitell was awarded the webcasting services contract for the NANOG 78, 79, and 80 meetings. They are larger than Kaskadian and can offer additional features.
- JW Marriott Austin guest room block is sold out as of August 16. Overflow blocks have been secured in the Embassy Suites and Hyatt Regency Austin.

**Sponsorship**

- We have sold 1 diamond, 5 platinum, and 4 gold premium sponsors and have \$575,330.00 in sales revenue so far for NANOG 77.

**Programs**

- The program committee reported that 46 talks currently are submitted for NANOG 77. The Program Committee is updating the Program Committee Handbook to allow the committee to solicit speakers and talks for NANOG conferences further in advance.

**Elections**

- The Elections Committee appointment process is completed, and those not appointed are notified. The 2019 Election Committee will be working on website information and testing the nomination process between now and August 26 when nominations open.
- The election process will have three polls this year. The first poll will be August 26 to September 23 for nominations. The second poll will run after the close of nominations until the close of elections (October 30) for Statements of Support. The third poll will be the actual elections of Board Members and Bylaw amendments running from October 28 to 30.

**Marketing**

- We released a blog interview of the NANOG 76 Hackathon winners, and the marketing team released a video promoting the NCI Program.

**Operations**

- Financial reports were provided to the Board. As of July 31, 2019, the cash and investments total was \$5,138,261. The deferred revenues and hotel liabilities were \$2,019,851. The net cash available after allowing for the liabilities was \$3,118,410.
- A budget vs actual report on a year-to-date basis through July 31, 2019, indicated the actual revenues were 96.89% of the budget, and the actual expenses were 92.69% of the budget. Overall, the actual net income was \$195,611 vs. an expected net income of \$89,225 or 219.23%.
- A spreadsheet of meeting data for NANOG 66 through NANOG 76 was provided. The highest number of registrations was in San Francisco with 1340, but the average for the 11 meetings was 1,087. The average registration amount paid was \$479.86, but the average needed to cover the expense of the meeting and organizational overhead, without sponsorships, would need to be \$976.56.

### **Outreach**

- University Outreach - meetings set for fall 2019
  - University of Illinois at Urbana-Champaign - 11/17/2019
  - Purdue - 11/18/2019
  - Ball State - 11/19/2019
  - Call with the University Outreach subcommittee, Ron Kovac and Krassimir Tzvetanov, on Wednesday to establish the program for these events. Microsoft is interested in helping with sponsorship for the event. Edward is seeking more sponsors for outreach events and exploring grant possibilities also.
  - Started initial conversations with Virginia Commonwealth University.
- Professional Outreach
  - DR Fortress has asked for educational support for a local group of over 100 network professionals in connection with PTC.
  - The Mobile Alabama Chamber of Commerce wants to partner with NANOG to provide an educational seminar to network professionals in their community.
  - We are scheduled to appear at CaribNOG 18 this fall.
  - Planning is underway for our support of the Indigenous Connectivity Summit.

The board expressed concerns with PTC outreach previous collaborations were expensive but not very successful. Staff agreed to consider that when working on the collaboration.

### **Board Retreat**

- The board discussed ways to reduce the cost of the retreat, including choosing cities more centralized to staff and/or Board members and ways to reduce hotel room costs.

### **PC Update:**

- The PC has accepted one talk as of August 16 and five are in the voting process. One submission is a panel on education skills and careers.
- It has proven to be difficult to find speakers, and interesting programs for the Women in Technology luncheon. The subcommittee is seeking input, and the board volunteered to help.

- A question had been raised regarding the publication of PC meeting minutes. The PC will discuss during its August 16 meeting.

**Recommended Governance Practices:**

The board discussed reviewing a document about best practices for boards. It had not been on the agenda, and the Board was not ready to discuss it at this time. Comments will be emailed and discussed at the next meeting.

**Board Minutes Review and Approval:**

The approval to be done electronically.

Meeting adjourned.

**End time:** 3:00 p.m. EST